



Top Management

Enterprise Crisis Management

Technology Incident Management

Business Incident Management

IT Recovery

Functional Recovery

Site Specific Emergency Protocol

Tercon has developed proprietary EXCEerator Business Resilience Planning tools and assessments to support a comprehensive 14-point management system that is fully integrated into their clients' overall risk management strategy.

The Tercon Business Resilience Planning Toolkit

- Business Resilience Planning Systems and Standards
- Business Resilience Planning Command and Control Set-Up and Deployment
- Vulnerability Assessment
- Test Scripts and Facilitation of Simulations
- Metrics Design and Roll-out
- Business Resilience Planning Audit Program

Contact Tercon today to learn more about ensuring the resilience of your organization.

Tercon Consulting, Inc.
 8300 Boone Blvd., Suite 610
 Vienna, VA 22182
 888/798-3088
 www.tercon.com

Tercon, Inc. holds a GSA MOBIS 874 Schedule, is certified by the U.S. Small Business Administration as a Woman-owned Small Business (WOSB) and by the Commonwealth of Virginia as a Small, Women- and Minority-owned Business.



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- Cyber attacks
 - Scandals
 - Security breaches
 - Supply chain disruptions
 - Major stock market fluctuations
 - Massive IT or telecom outages
 - Pandemics
 - Terrorist attacks
 - Major accidents
 - Political turmoil
 - Natural disasters
 - Prolonged labor disputes
 - Major lawsuits
 - Unfavorable legislation/regulations
 - Product tampering

At Tercon, we understand the cost of NOT preparing for business crises:

But more importantly, we can help you realize the value of – and opportunity in – effective Business Resilience Planning.



The Financial Cost

- Sales decline
- Stock value reduction
- Repairs/reconstruction
- Major fines/settlement
- Loss of market share
- Damaged brand reputation

The Physical Cost

- Facility damage
- Data loss/damage
- Inventory loss



Business resilience planning is an overarching concept that touches all levels, functions and locations of an organization. The objective is to facilitate the realization of new revenue streams while protecting those already in existence.

At Tercon, we believe a thoroughly planned, efficiently executed and regularly maintained business resilience plan should accomplish four primary goals:

- Protect the enterprise and maintain stakeholder value
- Identify and mitigate business and technology risks
- Assure continuity of business operations
- Enable adaptation and response to business opportunities

Tercon offers subject matter experts and consulting, training and execution in all critical aspects of business continuity:

- Risk management
- Emergency preparedness
- Planning and execution
- Disaster recovery
- Communications
- Measuring and testing
- Managing change
- Coaching and educating

And with our strategic information technology partner, we offer disaster recovery services to enable the identification of:

- Critical applications, backup and recovery capabilities;
- Critical hardware components, stand-by equipment and alternative processing options; and
- Interdependencies, particularly with suppliers such as telecommunication services providers.



The Legal/Political Cost

- Litigation
- Personal liability
- Punitive regulation/legislation
- Prolonged investigation

The Human Cost

- Fatalities
- Illness/injury
- Job loss
- Reduced morale

